



4th Annual Dealer LLSSA Dealer Conference

May 16th & 17th, 2018

Attendee: _____

Email Address: _____

Phone: _____

Company: _____

Address: _____

Please select one class per time slot and return to llssa@llssa.org or Fax 337-886-7284

Wednesday, May 16th

- 2:00 pm **Registration**
- 3:00 pm – 3:30 pm **CEU Course (half credit) Business Track**
What keeps you up at night? - Dera Roche-Jolet, Alarm Monitoring Service
- 3:30 pm – 4:30 pm **CEU Course (1 Credit) Business Track**
- **Video Conference - What keeps you up at night, Contracts and Attrition – Ken Kirschenbaum**
- 4:30 pm – 5:00 pm **CEU Course (half credit) Business Track**
Questions & Answers - Dera Roche-Jolet, Alarm Monitoring Service
- 5:00 pm **Reception**

Thursday, May 17th

- 7:15 am **Registration**
- 8:00 am – 11:00 am **CEU Course (3 credits) Business Track**
Grow Your Business – Instructor: Ron Bowden, United Central Control
- 8:00 am – 11:00 am **CEU Course (3 credits) Technical Track**
Selling, Increasing RMR, setting up a Security Automation System & Programming
Instructor: Earnest Bernard, Qolsys
- 8:00 am – 11:00 pm **CEU Course (3 credits) Business Track**
Beyond the Signal – Instructor: Michael Wardlow, Sentrynet
- 9:00 am – 9:30 am **Dealer Morning Break – Visit with Exhibitors**
- 11:15 am – 12:15 pm **Luncheon /LLSSA State Meeting (1 Credit) Keynote Speakers**
- **Louisiana State Fire Marshal Butch Browning**
 - **Ron Davis, Davis Mergers & Acquisitions Group**
- 12:30 pm – 1:30 pm **Visit with Exhibitors (1 Credit)**
- 1:30 pm – 4:30 pm **CEU Course (3 credits) Technical Track**
Iotega- Instructor: Patrick O'Brian, DSC
- 1:30 pm – 4:30 pm **CEU Course (3 credits) Business Track**
Increase your Business Value, add Remote Services with StarLink Connect
Instructor: Jim Biehler, Napco Security
- 1:30 pm – 4:30 pm **CEU Course (3 credits) Technical Track**
GC2 Tech Certification Course -Instructor: Rick Campbell, Nortek Security and Control
- 2:30 pm – 3:00 pm **Dealer Afternoon Break – Visit with Exhibitors**

Location: Natchitoches Event Center – 750 Second Street, Natchitoches, LA 71457 - 877-238-7502

Hotel: Château Saint Denis – 751 Second Street, Natchitoches, LA 71457 – Call 318-951-4105 Code: LLSSA

Cost for Two-Day Event:

\$30.00 Members / \$75.00 Non Members

An invoice will be emailed to you.

Louisiana Life Safety & Security Association (LLSSA)

208 W Gloria Switch Road, Suite 112, Lafayette, LA 70507

337-886-7282 / Fax: 337-886-7284/ llssa@llssa.org